

Office of the Superintendent of Schools  
MONTGOMERY COUNTY PUBLIC SCHOOLS  
Rockville, Maryland

June 29, 2020

MEMORANDUM

To: Members of the Board of Education  
From: Jack R. Smith, Superintendent of Schools  
Subject: Procurement Contracts of \$25,000 or More

WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services; and

WHEREAS, Funds have been budgeted for the purchase and financing of refrigerated cargo trucks in the amount of \$279,790 through Bid No. 7104.7, Refrigerated Cargo Truck, and

WHEREAS, The acquisition of refrigerated cargo trucks through the financing agreements has been reviewed by legal counsel; now therefore be it

Resolved, That the refrigerated cargo trucks be purchased and financed in the amount of \$279,790 for a five-year term under the Master Lease/Purchase Agreement with Banc of America Public Capital Corporation; and be it further

Resolved, That the proceeds from the aforementioned financing be used to reimburse Montgomery County Public Schools accounts to the extent that such equipment has been or will be acquired before closing; and be it further

Resolved, That the Board of Education president and the superintendent of schools be authorized to execute the documents necessary for these transactions; and be it further

Resolved, That having been duly advertised, the following contracts be awarded to the low bidders meeting specifications as follows:

001B8400050 Defibrillators (AED) and Accessories—Extension  
Responsible Office: Systemwide Safety Programs

Awardee

Rescue One Training for Life, Inc.,\* Gaithersburg, Maryland \$161,800

022217-SYS	Fuel Management Technologies—Extension Responsible Office: Department of Transportation  <u>Awardee</u> Syn-Tech Systems, Inc., Tallahassee, Florida	\$ 40,000
031517-TIS	Technology, Security, and Communication Solutions Responsible Office: Department of Infrastructure and Operations; Department of Systemwide Safety and Emergency Management; and Department of Facilities Management  <u>Awardee</u> Johnson Controls US Holdings, LLC, Milwaukee, Wisconsin	\$500,000
033-15	Physical Therapy Devices—Extension Responsible Office: Office of Special Education  <u>Awardee</u> Community Products, LLC, Rifton, New York	\$135,000
050B840001	Language Interpretation Services Responsible Office: Office of Communications  <u>Awardee</u> Language Line Services, Inc., Monterey, California	\$150,000
1101983	Section 2 Zone 2 Regular Unleaded Truck Transport WILL CALL—Extension Responsible Office: Department of Transportation  <u>Awardee</u> PAPCO, Inc., Virginia Beach, Virginia	\$900,000
15-JL-12	Science/Labware Supplies and Equipment—Extension Responsible Office: Department of Secondary Curriculum Districtwide Programs  <u>Awardee</u> Fisher Scientific Company, LLC, Hanover Park, Illinois	\$175,060

20CM-089	Football Helmet and Shoulder Pads Responsible Office: Athletics Unit	
	<u>Awardee</u> Kranos Corporation, Litchfield, Illinois	\$ 65,000
20CM-140	Ice Cream and Ice Cream Freezers/Insulated Freezer Bags Responsible Office: Division of Food and Nutrition Services	
	<u>Awardee</u> Hershey Creamery Company, Harrisburg, Pennsylvania, (Local Affiliate: Elkridge, Maryland)	\$296,147
45.18.B4	Football Helmets—Extension Responsible Office: Athletics Unit	
	<u>Awardee</u> All American Sports Corporation, North Ridgeville, Ohio	\$ 65,000
ACO91701	Financial and ERP Software Procurement Consultant Services Responsible Office: Department of the Chief Financial Officer	
	<u>Awardee</u> Government Finance Officers Association of the United States	\$193,500
GS-35F-429GA	Maintenance and Support for IBM Hardware and EMC SAN Responsible Office: Department of Infrastructure and Operations	
	<u>Awardee</u> Curvature, Inc., Charlotte, North Carolina	\$ 45,438
R141801	Oracle Products and Services—Extension Responsible Office: Department of Business Information	
	<u>Awardee</u> Mythics, Inc., Virginia Beach, Virginia	\$648,346

1134.5	Occupational Therapy and Physical Therapy Services for Students with Disabilities—Extension Responsible Office: Office of Special Education	
	<u>Awardees</u> (See note on page 9)	
	All Source Recruiting Group, Inc., Coral Springs, Florida	
	Associated Professional Rehabilitation Services, Inc.,* Brookeville, Maryland	
	Cumberland Therapy Services, LLC, Lafayette, Colorado	
	Maxim Healthcare Services, Inc., Columbia, Maryland	
	Soliant Health, Inc., Jacksonville, Florida	
	Sunbelt Staffing, LLC, Jacksonville, Florida	
	The Therapy Spot LLC,* Pikesville, Maryland	
	Virtus et Scientia, LLC,* Lanham, Maryland	
	Total	\$225,000
4095.7	Lamps—Extension Responsible Office: Department of Facilities Management	
	<u>Awardee</u>	
	C.N. Robinson Lighting Supply Company, Inc., Baltimore, Maryland	\$ 49,814
4277.1	Administrative Costs for Medicaid Programs—Extension Responsible Office: Office of Special Education	
	<u>Awardee</u>	
	State of Maryland, Baltimore, Maryland	\$100,000
4321.1	Web-based Safety Training—Extension Responsible Office: Systemwide Safety Programs	
	<u>Awardee</u>	
	Scenario Learning, LLC, Tampa, Florida	\$ 65,025

4324.1	School Activity Fund Accounting & Management Software System—Extension Responsible Office: Office of Business Information Services	
	<u>Awardee</u> TRA School Software Solutions, Wilmington, North Carolina	\$ 92,929
4327.1	School Transportation Routing Software—Extension Responsible Office: Department of Transportation	
	<u>Awardee</u> Trapeze Software Group, Inc., Cedar Rapids, Iowa	\$ 40,000
4350.1	Speech and Language Services' Partnership—Extension Responsible Office: Office of Special Education	
	<u>Awardee</u> University of Maryland, College Park, Maryland	\$175,000
4374.1	Grant Evaluator for the 21st Century Community Learning Center Programs—Extension Responsible Office: Department of Secondary Curriculum and Districtwide Programs	
	<u>Awardee</u> Policy Studies Associates, Inc., Washington, D.C.	\$ 56,000
4403.1	STEM Programs—Extension Responsible Office: Department of Secondary Curriculum and Districtwide Programs	
	<u>Awardee</u> MOCO KIDSCO, Inc., Bethesda, Maryland	\$ 60,566

4431.1	Language and Literacy Student Licenses—Extension Responsible Office: Department of Secondary Curriculum and Districtwide Programs	
	<u>Awardee</u> Imagine Learning, Inc., Provo, Utah	\$ 35,475
4486.1	Interactive Reading Intervention Responsible Office: Office of Special Education	
	<u>Awardee</u> Read Naturally, Inc., Saint Paul, Minnesota	\$114,000
7104.7	Refrigerated Cargo Truck Responsible Office: Division of Food and Nutrition Services	
	<u>Awardee</u> K Neal International Trucks, Inc.,* Hyattsville, Maryland	\$279,790
7118.10	Heavy Equipment, Tractor and Mower Parts Responsible Office: Division of Maintenance	
	<u>Awardees</u> (See note on page 9) Gaithersburg Farmers Supply, Inc., Gaithersburg, Maryland Gambrills Equipment Company, Inc., Severn, Maryland Total	\$ 80,000
7124.6	Pest Control Materials—Extension Responsible Office: Division of Maintenance	
	<u>Awardees</u> Rentokil North America, Inc.,* Reading, Pennsylvania Univar, USA, Inc., Downers Grove, Illinois, (Local Affiliate: Baltimore, Maryland) Total	\$ 23,303 <u>30,201</u> \$ 53,504

7149.5	Tires, Mounting, Balancing, and Alignment Responsible Office: Department of Transportation	
	<u>Awardee</u> Donald B. Rice Tire Company, Inc., Frederick, Maryland	\$140,000
7166.4	Magazines, Periodicals, and Subscriptions Responsible Office: School Library Programs	
	<u>Awardee</u> Cox Subscriptions, Inc., Shallotte, North Carolina	\$225,000
7678.4	Portable Lifts, Purchase, Rental, Maintenance and Repairs Responsible Office: Division of School Plant Operations	
	<u>Awardee</u> United Rentals (North America), Inc., Atlanta, Georgia, (Local Affiliate: Herndon, Virginia) Werres Corporation, Frederick, Maryland	
	Total	\$250,000
7922.1	Bottled Water and Cooler Rental Responsible Office: Department of Facilities Management	
	<u>Awardee</u> DS Services of America, Atlanta, Georgia	\$140,000
8508.1	Building Amplification Systems—Extension Responsible Office: Division of Construction	
	<u>Awardee</u> Lord & Company Technologies, Inc., Manassas, Virginia	\$ 71,680

9016.7	<p>Electrical Supplies and Equipment—Extension Responsible Office: Division of Maintenance</p> <p><u>Awardees</u> (See note on page 9) C.N. Robinson Lighting Supply Company, Inc., Baltimore, Maryland FIC, Corporation, Rockville, Maryland Graybar Electric Company, Inc., Saint Louis, Missouri, (Local Affiliate: Lanham, Maryland) Southern Utilities Company, Inc., Gaithersburg, Maryland United Electric Supply Company, Inc., New Castle, Delaware, Total</p>	\$485,000
9052.10	<p>Portable and Team Bleachers Responsible Office: Athletics Unit</p> <p><u>Awardee</u> Varsity Brands Holding Company, Inc., Dallas, Texas</p>	\$ 56,410
9073.9	<p>Weight Training Supplies and Equipment Responsible Office: Physical Education, Department of Secondary Curriculum and Districtwide Programs</p> <p><u>Awardees</u> Fitness Lifestyles, Inc., Neptune, New Jersey Heartline Fitness Products, Inc., Rockville, Maryland Johnson Health Tech North America, Inc., Cottage Grove, Wisconsin, (Local Affiliate: Frederick, Maryland) Total</p>	<p>\$ 26,727 9,645 <u>3,693</u> \$ 40,065</p>
9122.7	<p>Breads and Rolls—Extension Responsible Office: Division of Food and Nutrition Services</p> <p><u>Awardee</u> H&amp;S Distribution, LLC, Baltimore, Maryland</p>	\$807,029



9434.3	Pump-Out, Clean Out, Jet Out and Inspection of Grease Interceptors and Traps—Extension Responsible Office: Division of Maintenance	
	<u>Awardee</u> Magnolia Plumbing, Inc., Washington, D.C.	\$500,000
TOTAL PROCUREMENT CONTRACTS \$25,000 OR MORE		7,517,578

\* Denotes Minority-, Female-, or Disabled-owned Business

Note: Contract amounts will be based on individual requirements.

Formal bids and request for proposals (RFPs) were obtained and evaluated by the Procurement Unit, Department of Materials Management, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in Procurement Unit files. Summary information about vendors that receive payments of \$25,000 or more during a fiscal year, July 1 through June 30 of the following year, is available in the Funding Accountability and Transparency [database](#) on the Montgomery County Public Schools website. The information identifying vendors by names and locations is the information submitted on the Internal Revenue Service Form W-9 with local affiliates noted as applicable.

JRS:AMZ:amd  
Attachment

Bid Activity Report  
June 29, 2020

BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
001B8400050	Defibrillators (AED) and Accessories—Extension	N/A State of Maryland Contract					
022217-SYS	Fuel Management Technologies—Extension	N/A Sourcewell Contract					
031517-TIS	Technology, Security, and Communication Solutions	N/A Sourcewell Contract					
033-15	Physical Therapy Devices—Extension	N/A Prince George's County Public Schools Contract					
050B8400001	Language Interpretation Services	N/A State of Maryland Contract					
060B7400088	Radio Communications—Extension	N/A State of Maryland Contract					
1101983	Section 2 Zone 2 Regular Unleaded Truck Transport WILL CALL—Extension	N/A Cooperative Bid-Lead Agency-Montgomery County Government Contract					
15-JL-12	Science/Labware Supplies and Equipment—Extension	N/A OMNIA Partners Contract					
20CM-089	Football Helmet and Shoulder Pads	N/A Anne Arundel County Public Schools Contract					
20CM-140	Ice Cream and Ice Cream Freezers/Insulated Freezer Bags	N/A Anne Arundel County Public Schools Contract					
15-JLP-023	HVAC Products, Installation, Services and Related Products and Services - McQuay/Trane/Carrier—Extension	N/A OMNIA Partners Contract					
45.18.B4	Football Helmets—Extension	N/A Howard County Public Schools Contract					
ACO091701	Financial and ERP Software Procurement Consultant Services	N/A Napa County California Contract					
GS-35F-429GA	Maintenance and Support for IBM Hardware and EMC SAN	N/A General Services Administration Contract					

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June 29, 2020

BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
R141801	Oracle Products and Services—Extension	N/A The Cooperative Purchasing Network Contract					
R150505	HVAC Equipment, Installation, Service and Related Services—Extension	N/A OMNIA Partners Contract					
1134.5	Occupational Therapy and Physical Therapy Services for Students with Disabilities—Extension	18	9	20	9	8	3
1155.4	Online Digital Content Products for the MDK12 Digital Library Consortium—Extension	119	0	32	0	25	3
4095.7	Lamps—Extension	10	2	3	1	1	0
4277.1	Administrative Costs for Medicaid Programs—Extension	N/A					
4321.1	Web-based Safety Training	N/A School Excess Liability Joint Insurance Fund					
4324.1	School Activity Fund Accounting & Management Software System—Extension	15	0	4	0	1	0
4327.1	School Transportation Routing Software—Extension	N/A					
4350.1	Speech and Language Services' Partnership—Extension	N/A					
4374.1	Grant Evaluator for the 21st Century Community Learning Center Programs—Extension	10	3	9	3	1	0
4403.1	STEM Programs—Extension	3	0	5	0	1	0
4431.1	Language and Literacy Student Licenses—Extension	N/A					
4486.1	Interactive Reading Intervention	N/A					
7094.6	Aftermarket Automotive Parts—Extension	31	4	21	1	14	1

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June 29, 2020

BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
7104.7	Refrigerated Cargo Truck	12	1	2	1	1	1
7118.10	Heavy Equipment, Tractor and Mower Parts	9	0	2	0	2	0
7124.6	Pest Control Materials—Extension	7	2	2	1	2	1
7149.5	Tires, Mounting, Balancing and Alignment	12	1	3	1	1	0
7166.4	Magazines, Periodicals, & Subscriptions	3	1	2	1	1	1
7678.4	Portable Lifts, Purchase, Rental, Maintenance and Repairs	4	0	1	0	2	0
7922.1	Bottled Water and Cooler Rental	N/A					
8508.1	Building Amplification Systems—Extension	N/A					
9016.7	Electrical Supplies and Equipment—Extension	19	3	7	0	5	0
9052.10	Portable and Team Bleachers	13	2	3	0	1	0
9073.9	Weight Training Supplies and Equipment	12	1	5	0	3	0
9122.7	Bread and Rolls—Extension	2	0	1	0	1	0
9139.3	Refrigerated and Frozen Foods—Extension	59	4	46	4	24	3
9434.3	Pump-Out, Clean Out, Jet Out and Inspection of Grease Interceptors and Traps—Extension	10	1	2	0	1	0